



turf products
SINCE 1970



Position Summary

Turf Products, LLC. is currently seeking a Territory Sales Manager to service our Maine and North Shore of MA customer base. This position is highly customer driven- this person will go beyond in meeting customer needs, resolving issues, and providing a positive experience. This position will manage commercial equipment through Toro, Ventrac, and other partners. The primary responsibilities will be to establish relationships, recommend products, provide estimates/quotes, and answer any questions the customer may have. This candidate should be in contact regularly with the customer to demonstrate and explain the product and solicit orders. This person will consult with clients during and after the sale to provide ongoing support to resolve any issues that arise. The ideal candidate must be a self-starter, have strong communication skills to build and maintain long lasting relationships, and have the ability to accept constructive feedback.

About Turf Products

Since 1970, Turf Products has provided customers with the knowledge and tools to protect and maintain outdoor environments. Being the exclusive representative for The Toro Company's Golf Irrigation Products, Commercial Equipment, Landscape Contractor Equipment and Consumer Products, we are committed to the highest standard of performance. Turf Products also supplies equipment and support for landscape contractors and residential use. We employ professional, dedicated, and experienced people devoted to exceptional customer care that contributes to our continued success.

Travel Required 90%+

Position Qualifications

5 years' experience in selling Sports Field and Grounds maintenance equipment or Golf Maintenance Equipment preferred.

5 years' management in Sports field and Grounds maintenance or Golf Course maintenance preferred.

Salary

This position offers a base salary as well as a sales-based commission.

Instructions

To apply, please email your resume to dhogan@turfproductscorp.com